L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Oranges

Monthly Market Share For: October 1997

Month\Year: 12.0 \ 1,786.9

Wionin\1 ear. 12.0\1,78	56.9					Surcharges:								
Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec ARB	Cotton R.	Size	ContainerRate		
Hyundai	75%	44%	12 Days	\$3.30	\$6		Al	Al			1008 pkgs	s. \$3,434		
Hanjin	25%	42%	13 Days	\$3.30	\$6		Al	Al			1008 pkgs	s. \$3,434		

Average Container Rate \$3,434

L.A./L.B./Oakland Ports To Hong Kong

Fresh Oranges

Monthly Market Share For: October 1997

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Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container R ate
Evergreen	28%	15%	17 Days 5	\$1.68	\$6			\$34				950 pkgs	. \$2,276
Hyundai	15%	16%	15 Days	\$1.68	\$6			\$34				950 pkgs	. \$2,276
COSCO	14%	9%	21 Days 5	\$2.45	Al			Al				950 pkgs	. \$2,328
Sea-Land	13%	9%	14 Days	\$1.72	\$6			\$34				950 pkgs	. \$2,314
Maersk	7%	9%	14 Days	\$1.72	\$6			\$34				950 pkgs	. \$2,314
NYK Line	7%	8%	19 Days	\$1.72	\$6			\$34				950 pkgs	. \$2,314
Yang Ming	6%	2%	15 Days	\$1.90	\$120	1		\$34				950 pkgs	. \$2,503
APL	2%	6%	16 Days	\$1.72	\$6			\$34				950 pkgs	. \$2,314
OOCL	2%	6%	13 Days	\$1.72	\$6			\$34				950 pkgs	. \$2,314
Mitsui OSK	2%	4%	15 Days 5	\$1.72	\$6			\$34				950 pkgs	. \$2,314

¹ Rate is per container

Average Container Rate \$2,311

⁵ Transit time is based on departure from Los Angeles, CA.

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Fresh Oranges

Monthly Market Share For: October 1997

Month\Year: 1.0 \ 130.2

Monun 1 ear. 1.0 130.2	Surcharges:												
Carrier	Market Share	Market Share	Transit Time	Ocean Rate	 BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk	100%	46%	21 Days 4	\$4.87	\$6			\$190 ¹				1134 pkg	s. \$5,833

¹ Rate is per container Rate \$5,833

⁴ Transit time is based on departure from Long Beach, CA.

L.A./L.B./Oakland Ports To Keelung, Taiwan

Fresh Oranges

Monthly Market Share For: October 1997

Month\Year: 9.0 \ 651.0

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container R ate
Yang Ming	78%	14%	13 Days	\$3.45	\$120 ¹		8%	\$34				950 pkgs	. \$4,238
Zim Line	11%	14%	22 Days	\$2,980 ¹	Al		Al	\$520 ¹					\$3,500
Cho Yang	11%	13%	12 Days	\$3.17	\$6		8%	\$34				1008 pkgs	s. \$4,171

¹ Rate is per container Rate \$4,149

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Oranges

Monthly Market Share For: October 1997

Month\Year: $2.0 \ 877.5$

	S	ur	ch	ar	ge	es:
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Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec ARB	Cotton R.	Size	ContainerRate
OOCL	50%	21%	24 Days ⁴	\$3.97	\$5			\$34				\$4,435
Hyundai	50%	6%	22 Days	\$3.87	\$6			\$34			850 pkgs	. \$4,357

⁴ Transit time is based on departure from Long Beach, CA.

Average Container Rate \$4,396

L.A./L.B./Oakland Ports To Singapore

Fresh Oranges

Monthly Market Share For: October 1997

Month\Year: 30.5 \ 981.2

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec ARB	Cotton R.	Size	ContainerRate
Maersk	39%	24%	18 Days ⁴	\$3.97	\$6		13%	\$34				\$4,942
OOCL	25%	15%	17 Days	\$3.97	\$6		13%	\$34				\$4,942
APL	13%	26%	20 Days	\$3.97	\$6		13%	\$34				\$4,942
Sea-Land	13%	18%	23 Days	\$3.97	\$6		13%	\$34				\$4,942
P&O Nedlloyd	10%	3%	25 Days	\$3.97	\$6		13%	\$34				\$4,942

⁴ Transit time is based on departure from Long Beach, CA.

Average Container Rate \$4,942

L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Oranges

Monthly Market Share For: October 1997

Month\Year: $3.0 \setminus 704.4$

Wionin (1 ear. 3.0 \ 704.4	ŀ							Surcharg	ges:				
Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec A	ARB	Cotton R.	Size	ContainerRate
Maersk	67%	17%	10 Days ⁴	\$2.01	\$6		39%	\$34				1008 pkgs	s. \$3,536
K Line	33%	5%	10 Days	\$2.01	\$6		39%	\$34				1008 pkgs	s. \$3,536

⁴ Transit time is based on departure from Long Beach, CA.

Average Container Rate \$3,536

Issue Date: January 15, 1998

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